



Empact Capital Partners is looking for an **Investment Principal** to join the team in the near term. Located in our branch office in Addis Ababa, Ethiopia, the Investment Principal will play a lead role in the evaluation, execution, and monitoring of private equity fund investments as well as management of the investment portfolio.

Empact Capital Partners is an investment advisory and fund management company that facilitates and provides risk capital to small and medium-sized enterprises (SMEs) in Ethiopia. Through its flagship US\$50 million fund, targeting a first closing at the second quarter of 2011, Empact will make equity and equity-related investments in commercially viable, socially responsible SMEs and seek to accelerate their growth and profitability by strengthening management capacity and corporate governance.

#### **RESPONSIBILITIES**

The primary functions of the Investment Principal will include:

- Identify and evaluate potential target companies for investment.
- Negotiate investment transactions effectively within tight time constraint.
- Lead the execution of new transactions (valuation, price negotiation, due diligence and closing).
- Monitor investment performance and support managements of portfolio companies to maximize operating and financial performance.
- Generate and supervise timely and concise reports on transaction progress and portfolio companies' monthly and quarterly performance results.
- Assist in the training and development of Associates and Analysts.

#### **QUALIFICATIONS:**

The successful candidate will have:

- Outstanding academic record required, preferably MBA or graduate level education in Economics, Finance or Management.
- Demonstrated leadership of transactions from the sourcing stage of a transaction through execution. Track record of exited investments a plus.
- Thorough understanding of valuation methods including the building of sophisticated financial models
- A good understanding of the investment environment in Ethiopia and East Africa.
- Good communication and inter-personal skills, particularly as a team player. Fluency in Amharic and English a distinct advantage.

**HOW TO APPLY :** Please send your CV and cover letter to [hr@empactcapital.com](mailto:hr@empactcapital.com).